



# ALUMNI OF THE MONTH MAY 2024



## Hasnain Sheikh

Hasnain Mushtaq Sheikh

Occupation: Corporate Account Manager, Lloyds Banking Group.

Year left STM 2017

Subjects studied at A-LEVEL: Business, English Language & Religious Studies.

Professional Qualifications: CFTE - Centre of Finance & Technology.



I'm a corporate account manager with over 6 years in the payments industry. I started off my career whilst I was studying in sixth form at St Thomas More working in an insurance firm. I then ventured out into recruitment for a short period of time & after some consideration I decided that I wanted to change career paths entirely. The payments industry is one that is ever changing & my passion for business and transactions formed my pathway into merchant services within Lloyd's.

I started off my sales career pitching payment solutions to SME & Mid-Corporate clients. I absolutely smashed my targets, broke a number of records & managed to secure a promotion within the Corporate Relationship Management Team. Within this role I was responsible for supporting Large Corporate clients with any of their business needs (payments) and managing them end-to-end.

Naturally after a short period of time I found myself wanting more around 2021 when COVID struck. I was then promoted to become manager of the team and swiftly had the call up to Large Corporate Sales. I now pitch solutions to FTSE 100 clients at the highest level. I was someone who always had drive and ambition but didn't know where to go. **Sometimes the key to finding your passion is by finding yourself.** Really take some time out to develop your own personal skills & never be afraid to take a leap of faith. **Self-belief & determination is the key to unlock all doors.**

### PROFILE:

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**“Create your own personal brand and remember the world is yours to conquer!!”**